Addendum 1 - Attachment G – Cost Response Form

Vendors shall complete all seven (7) sections below of this cost response form for their proposed system solution for a complete CCH Solution Service Hosted at Vendor selected site, including responsibility for network connectivity between the primary and DR/COOP sites to a central network point of presence in Alabama (ALEA-Montgomery).

NOTE: ALEA will consider cost proposals that include reasonable and clearly defined (deliverable-based) milestone payments during implementation phase leading to final system acceptance. If offerors wish to propose such reasonable and clearly defined (deliverable-based) milestone payments during the implementation phase leading up to final system acceptance, offeror must list/outline the proposed milestones with each milestone named along with a detailed description of what the milestone deliverable would be and including the proposed milestone cost.

ALEA is currently bound to the standard 2-year base contract, which begins with the signing of the contract (followed immediately by implementation), plus 3 optional 1-year extensions. However, ALEA is pursuing approval for a 6-year base contract plus 4 optional 1-year extensions for this contract.

Cost proposal scoring will be based on the standard contract (2 base years plus 3 optional extension years), which is based on the cost total for Sections 1-3 of this form. If ALEA gets approval, the contract may then be for 6 base years plus 4 optional extension years.

Section 1 - Milestone Payments (during implementation phase through final acceptance)

Provide prices for each proposed separately described (in detail) and priced milestone deliverable. Each proposed milestone deliverable during implementation phase, through and including acceptance, must be measurable or quantifiable in order to be accepted.

**The four (4) milestone line items included in Section 1 are a guide, not the required number of milestones. Offerors may propose fewer or more milestones. However, Offerors should only propose a minimum and reasonable number of major milestone payments. For example, they should not propose milestone payments for each deliverable outlined in their Implementation Statement of Work response.

- Milestone 1 – Detailed description of milestone 1 and price. $______________
- Milestone 2 – Detailed description of milestone 2 and price. $______________
- Milestone 3 – Detailed description of milestone 3 and price. $______________
- Milestone 4 – Detailed description of milestone 4 and price. $______________

Total of all proposed Milestone Payments during Implementation Phase. $______________

Section 2 – Price for Hosted Service for remainder of 2-year base contract (operational support and maintenance)

Provide the price for the balance of the base 2-year hosted service contract (assuming acceptance occurs prior to 24 months):

$______________
Section 3 – (3) Optional 1-year Contract Extensions

Provide prices for each of the separately-priced contract extensions, including full Active/Active DR/COOP system solution.

- Option 1 – Price per year for the first 1-year option period. $____________
- Option 2 – Price per year for the second 1-year option period. $____________
- Option 3 – Price per year for the third 1-year option period. $____________

Total of the 3 Optional Annual Contract extensions for Hosted Service: $____________

Section 4 - Fixed Hourly Rate

Provide a blended (labor & expenses) Fixed Hourly Rate for Professional Services to be used for calculating the Maximum Fixed Price for Professional Services that may be requested by State under the resultant Agreement; for services requested that may be outside of the scope of the initial contract and SOWs:

$____________

Section 5 – Total Cost for OPT-1 Requirement

Provide the total additional cost for providing a solution to requirement OPT-1 for producing labels with bar codes:

- Optional Requirement OPT-1. $____________

Section 6 – Alternate Base Contract Price for Hosted Service

Provide the annual price for the balance of the base 6-year hosted service contract, following final system acceptance:

$____________

Section 7 – Alternate Contract Extension Options

Provide prices for each of the separately-priced contract extensions, including full Active/Active DR/COOP system solution.

- Option 1 – Price per year for the first 1-year option period. $____________
- Option 2 – Price per year for the second 1-year option period. $____________
- Option 3 – Price per year for the third 1-year option period. $____________
- Option 4 – Price per year for the fourth 1-year option period. $____________

Total of the 4 Optional Annual Contract extensions for Hosted Service: $____________

1 Will not be used in calculation of Cost Response evaluation scoring.
2 Will not be used in calculation of Cost Response evaluation scoring.
3 Will not be used in calculation of Cost Response evaluation scoring.
4 Will not be used in calculation of Cost Response evaluation scoring.